

Skill/Competence

Key words

Economic Understanding	Basic knowledge of economic systems/processes/correlations
Business Modelling	ability to find the appropriate business model for the given organisation, integrate and maintain it and adapt it if necessary
Conflict Management	ability to handle a conflict in a rational, fair and efficient way; communication and problem solving skill as important tools
IPR Expertise	crucial to protect own ideas and to prevent costly fines or lawsuits.
Project Management	handle interrelated tasks for a project over a fixed period within certain limitations, knowledge of principles, techniques and tools used in planning, control, monitoring, review
Interdisciplinary Approach	Ability to involve two or more branches of knowledge, varied set of skills in different areas of expertise.
Technical Understanding	basic understanding of natural sciences and/or special fields of engineering, able to identify connections between technical processes/problems
Persistence	continuing a task in spite of difficulty or opposition, endure an unpleasant or difficult process
Understanding of User Needs	being able to identify, emphasize, and satisfy user's existing and future needs
Conceptual Strength	ability to look at an organisation as a holistic entity, to see the interrelationships between different processes, projects, stakeholders and the environment
Holistic Thinking and Acting	see the big picture, aiming for an overall goal, taking into account different perspectives and all given possibility or threats
Chance Thinking	identifying and pursuing new chances, allow mistakes and learn from them
Foreign Languages	Main: English, further languages desirable
Problem Solution Skills	find a solution to a difficult or complex question or situation, willing and able to engage in the actions to solve given problems
Self-Management	Managing oneself, managing own well being, responsibility for own behaviour
Negotiation Skills	achieving a desired agreement or compromise
Planning Skills	Basic management function, achieving goals/targets, formulating strategies, monitoring of development
Decision-Making	selecting a logical choice from the available options, weighting pros and cons of each option, considering all alternatives
Capacity for Teamwork	working collaboratively within a group/team to achieve a goal
Communication Skills	convey information to another effectively and efficiently, share ideas/feelings, good verbal and non-verbal communication
Analytical Thinking	analysing data/problems/tasks using logic reasoning, avoiding feelings or personal preferences
Goal-Oriented Acting	focused on achieving a particular aim or result, pro-active behaviour